Caring for kids is challenging
Your EHR shouldn’t be
Conquering the Fear of EHRs

Choosing the right Electronic Health Record (EHR) software for a pediatric practice can be relatively more challenging. This is because most EHRs are built from the perspective of an adult patient; and there are many vendors in the market selling adult EHRs morphed into a pediatric system.

This cheat sheet has been designed to help you ask the right questions while selecting pediatric specific EHR software. Just remember that a good system should help you manage patient encounters more efficiently by allowing you to see more patients while ensuring complete patient safety and security.
Fundamentals

Pre-purchase questions

- What do I want to achieve from implementing an EHR at my practice?
- How do I want this technology to benefit my specialty?
- Is the staff on board for change in practice workflows?
- What are staff expectations?
An inbuilt Immunization management system connected with the state registry; helps in tracking vaccines and also notify patient and physician alike when a vaccine is due.

Ability to document birth and prenatal history. A pediatric EHR needs to be more specific in documenting age. Make sure it can record the age in months, days or even hours.

It should be able to chart and calculate growth patterns and document developmental milestones, based on CDC and WHO requirements.

Questionnaires to screen Autism, ADHD and other behavioral issues.

Electronic prescription facility with weight based dosing feature.

Prebuilt HPI templates including flu, abdominal pain, school excuse, appendicitis, reflux, vomiting/diarrhea, viral infections.

Generates customized correspondence letters for parental consent, referrals.

Automatically links family history between siblings rather than documenting it separately for each patient.
Does the EHR create efficiency at work?

☐ Is the EHR user-friendly? Can regular users in my staff learn its functions in limited time?

☐ Will my EHR be accessible at home and office, 24-hours?

☐ Were pediatricians consulted for their requirements while developing this Solution?

Is the EHR CMS certified?

☐ Will the EHR enable my practice to qualify for the Meaningful Use program and earn incentives?

☐ Does the system support ICD-10 coding system?

☐ Does the vendor meet these certifications on time?
Vendor Research

What is included in the vendor’s offer list?

- Does the vendor offer an integrated solution or is it a standalone system?
- Is the training on-site, online or in the form of video tutorials?
- Does the vendor offer a Cloud-based EHR or the relatively costly Client hosted Model?
- Is the complete solution including add-ons and support services developed in-house?

Pricing policy:

- Is the vendor’s pricing model flexible?
- Does their pricing model require you to pay a huge amount up-front?
- Will I be charged for every service provided and software updates?
- Is the vendor known for nickel and diming its customers through hidden charges?
### Subscription Price Ranges

- **Solo Practice**: $250-$700
- **Mid-sized Practice (~10 doctors)**: $3,750-$10,000
- **Large Practice (25+ doctors)**: $12,500-$35,000

### Client Hosted Price Ranges

- **Solo Practice**: $2,500-$10,000
- **Mid-sized Practice (~10 doctors)**: $37,500-$150,000
- **Large Practice (25+ doctors)**: $150,000-$500,000
Additional Costs

**Data migration**

You can do this in-house. However, many pay their vendor to transfer their data. Remember, not all clinical data can be transferred. Ask your vendor for more details.

**Training**

Ideally online training is included in the monthly subscription. You might have to pay extra for onsite training.

**Hardware & IT**

This is a major expense for server hosted applications. Especially if there is an upgrade like ICD-10, you might have to replace existing servers to accommodate the change.
Implementation and support services

☐ Is the customer support offered 24/7?

☐ Do I have to maintain a server room for EHR implementation?

☐ Will the vendor dedicate an implementation team, familiar with my specialty requirements?

☐ Will a template specialist create customized provider notes for my practice?

☐ Does their customer support offer on-time service?
Don’t Miss This

Practice Size

Some softwares are better suited to small practices, others to larger ones. EHR software is designed for a certain number and type of user, with scalability in mind. Make sure the software you select is appropriate for the number of pediatricians in your practice.
You can purchase pediatric EHR software that is installed directly on your computer servers on-site at your practice (“client-server”) or pediatric EHR software that is located in the “cloud” that you access via the Internet (“cloud-based” or software-as-a-service -”SaaS”). Some pediatricians prefer client-server based EHR software since they feel more comfortable with HIPAA compliance when they control all the underlying data on their systems, despite the need to maintain and upgrade these systems periodically. Other pediatricians choose cloud-based EHR software because it can be accessed almost anywhere through the Internet. However, you are reliant on your Internet connection, so you need to make sure the quality and consistency of your Internet service is high.
When selecting your pediatric EHR, you should make sure that it is tested and certified by an ONC- Authorized Testing and Certification Body (“ONC-ATCB”). The ONC (Office of the National Coordinator for Health Information Technology) is the responsible agency for establishing EHR certification standards and certifying vendor EHR products. This is a prerequisite to obtaining MU Medicaid and Medicare incentives for adopting an EHR, and avoiding penalties for not adopting one.

Want to learn more about Pediatric EHR?
Order a free consultation at 212-852-0279 Ext 384 or visit our website.
About CureMD

CureMD is the leading provider of Cloud-based EHR, Practice Management and Medical Billing Services to transform the administrative and clinical operations of healthcare organizations of all sizes. Our award winning solutions simplify decision making, streamline operations and ensure compliance with industry standards and best practices – ultimately saving time and effort to maximize value and returns.

For more information, call (212) 852 0279 ext. 384 or email to media@curemd.com.